

Solution Overview

The payments and card industry relies heavily on technology. However, the implementation of technology alone does address business issues. Technology combined with a concise understanding of the business problems being addressed result in a profitable business solution. Through the use of *StartPoint*®, the proprietary Keypoint Knowledge Base and embedded methodology, Keypoint assists clients with the assessment, education, planning, development, integration, testing and acceptance of renovating or replacing transaction processing solutions.

Business Needs

Your organization does not have the internal expertise to address system issues such as:

- Current systems are outdated and represent a series of “band aids” used to fix problems connect processes
- Due to merger activity, your organization is faced with combining disparate systems and lacks economies of scale
- Enhancements are not being delivered on time or with accuracy
- Manual workarounds are common place and are supported by a swelling payroll
- Your looking to maintain or gain competitive advantage with new form factors such as ‘contactless’ RFID or smart cards
- You’re launching a new product or service and need comprehensive understanding of technology and market implications

Business Solutions

Keypoint has developed the *StartPoint* Knowledge Base to facilitate the consistency and standardization of project approach and delivery. Customized exclusively for the card and payment systems industry, this methodology incorporates multiple approaches to renovation or replacement such as Reengineering, Model/Repository Based Development, Object-Oriented Development and Rapid Application Development as well as total solution replacement, in a manner that produces a simple and easy-to-use guideline facilitating project management and control without inhibiting the progress of the work effort.

Company Information

Keypoint provides planning, analysis, definitional and advisory services to leading organizations in the payments industry that seek to improve their operational performance, efficiency and profitability through the use of best practices and technology. Keypoint has assisted over 500 clients in over 60+ countries implement practical, cost effective solutions to address the challenges and opportunities that clients face.



Solution Renovation/Replacement
A *StartPoint*® Best-Practice Service

PROJECT PHASE	PROJECT DELIVERABLES
Step One: Assess	A gap analysis between the current systems and processes and those required to deliver the solution
Step Two: Plan	An activity roadmap for what will occur throughout the development of the solution
Step Three: Model	The definition of the Target Architecture comprised of Functional, Data, and Technical requirements
Step Four: Create	Software including interface and conversion programs as well as software testing and certification
Step Five: Integrate	Implementation of the solution including site acceptance testing and unit testing
Step Six: Support	Ongoing procedures to sustain the implemented solutions including incident monitoring and help desk procedures